

# Sebastian Fonnegra, BCE, MBA, PMP

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## Executive Director

As a civil engineer and PMP-certified professional with a Master of Business and advanced management studies from Stanford University, I bring 20 years of experience in managing multimillion-dollar industrial and infrastructure projects from design through to commissioning. My expertise lies in transforming teams into high-performance units by effectively aligning their efforts with the corporate vision, culture, and strategy, ensuring a comprehensive understanding of program and project goals. I have a proven track record of leading teams through the adoption of new processes, software tools, communication strategies, and risk management practices. My commitment to cultivating a supportive work environment inspires teams to consistently exceed expectations on every deliverable, driving success in all aspects of project execution. I am now seeking a new opportunity to leverage my skills and experience in a dynamic organization that values innovation and excellence.

## PROFESSIONAL EXPERIENCE

### LEBOLO CONSTRUCTION MANAGEMENT

10/2017 – Present

Executive Director – (\$1M to \$30M)

Boynton Beach, FL

- Overseeing client relationships and managing expectations during contract review and approval.
- Defining corporate vision and strategy by challenging the status quo through the five-year strategic plan, financial overview, identification of business objectives, communications plan, and software implementation.
- Leading value engineering, value analysis, risk management, and constructability reviews.
- Responsible for the pre-construction portfolio execution.
- Identifying and establishing improved business processes to efficiently execute critical projects on time and budget.

#### Program Overview:

- Public CM@R Continuous Contracts - \$2M to \$4M - Palm Beach County, FL | Palm Beach International Airport, FL | Palm Beach State College, FL | Miami Dade College, FL | City of Hollywood, FL.
- Public & Private Schools - \$2M to \$17M
- Private Schools - \$3M to \$6M.
- Automotive - \$2M to \$16M.
- Commercial - \$1M to \$30M.

### FRONTERA ENERGY

09/2010 – 10/2017

Program Manager/Project Executive – Operations & Planning (\$20M to \$130M)

Bogotá, Colombia

- Managed integration of development and operations of oil and gas fields, ensuring efficient team collaboration.
- Led a multi-disciplinary team of 14 members across petrophysics, reservoir, artificial lift system, productivity, production, facilities, HSE, security, social affairs, field leaders, and CAPEX & OPEX controller to align operations with business goals and revenue targets.

#### Program Overview:

- Water Injection Secondary Recovery Program - Neiva & Orito Oil Fields – \$130M
- Incremental Oil Production to 30K Barrels of Oil per Day (BODP) Program - \$80M
- Corcel Production Facility 80k BFPD (barrels of fluid per day) - \$40M (Civil & Structural)
- Yenac Production Facility 80k BFPD - \$30M (Civil & Structural)
- Corcel Northeast Production Facility 10k BFPD - \$7M (Civil & Structural)

### OCCIDENTAL PETROLEUM COMPANY

11/2006 – 08/2010

Project Manager (\$1M to \$50M)

Bogotá, Colombia

- Responsible for the planning, civil and structural design (front-end loading), contract implementation, and construction management of industrial oil, gas, and water injection plants to ensure compliance with organizational goals and regulatory requirements.
- Provided field supervision and coordination of drilling platforms and telecommunications infrastructure construction projects to optimize operational capacity and revenue.

#### Projects Overview:

- La Cira Infantas Oil Field - \$50M (Civil & Structural)
- Caricare Production Facility 80k BWPD - \$30M (Civil & Structural)

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## **C.I.C - CONSULTORES DE INGENIERÍA Y CIMENTACIONES S.A.**

Proposal Engineer – Government Bids (\$1M to \$50M)

01/2006 – 10/2006

Bogotá, Colombia

- Bid manager for competitive proposals with the Colombian government.

## **INGENIERIA TEXTIL E.U.**

Project Engineer

09/2005 – 12/2005

Bogotá, Colombia

- Responsible for the design of Kyoto Protocol projects for methane gas recovery. Oversaw the implementation of innovative methodologies to capture gas from palm oil facilities oxidation ponds using geomembranes.
- Developed the Fast Tank Container (FTC), an efficient system to transport liquid, and the Easy Wall System (EWS), a modular retaining wall system, using geomembranes as a retaining wall with passive anchors.

## **CONTRACTING CONSULTING ENGINEERING (CCE) TECHNICAL SERVICES.**

Site Civil Engineer

09/2004 – 08/2005

Bogotá, Colombia

### Hangar 3 - Military Base Blackhawks Facility

- Oversaw the site construction of a 4-acre hangar, including 2-story warehouses, office building, painting room, battery room, hazardous materials (HAZMAT) building, helipads, and perimeter wall.

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## **EDUCATION – CERTIFICATION – PUBLICATION – COMMUNITY ENGAGEMENT**

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**Stanford Certified Project Manager** | Stanford University

**Master of Business Administration** | California Coast University

**Civil Engineer** | Universidad Escuela Colombiana de Ingeniería

**PMP** | Project Management Professional, Project Management Institute

Author of “**Fundamentals for a Successful Company**”, 2020, ASIN: B086J9QGGXJ9QGGX

**Associated Builders And Contractors Institute (ABCI) East Coast Chapter – FL** | Chairman 2023/2024 - BOD